NAIFA-DALLAS Executive Committee Tuesday, January 19, 2021 Virtual 3:00 p.m.

3:00 1. Call to Order

Lane Boozer

3:01 2. Finance

➤ 4th Quarter Economic Update

John Norman Karen True

- December 2021 F/S
- Open Invoices
- > JE made as of 12-31-2020
 - President's Cabinet 2021 (\$200/member)
 - Plan B Meals for PC for 2021 (\$150/member)
 - PAC funds collected in 2020 & deferred to 2021
 - Took 2018-2019 Directory Deferred off Balance Sheet
- ➤ 2021 Budget 1st draft/to be approved at 1-28-21 board meeting
- Quarterly Tax Returns/Annual 940
- ➤ W2/W3

3:20 3. Exec's Comments

Karen True

- ➤ Membership Report (# of New/Lapsed Members)
- > Review of actions from December Exec Committee
- > President's Cabinet Update
- Updates from Unfinished Business from Exec Meeting (outside of committee reports)
 - NAIFA Annual Reporting began 1-4-21
 - All In Sponsorship Update
 - 2021 NAIFA Calendar of Events (dates to be sent to state and national)
 - Number of speaker gifts left/number of Yeti mugs
 - Who to take 2021 Board Photo?
 - Photo of Past Presidents on 1-28? Special invite (due to space/social distancing?)
 - Invocation/pledge (usually President's job to ask someone)
 - No flag at Maggiano's?

3:30 4. Committee Reports

President-Elect

Brent Hill

- Membership
 - Member Emeritus Policy
 - Membership Sell Sheet
 - NAIFA national monthly membership calls
 - Dallas Membership Call Schedule

Secretary

Vacant

- o Business & Professional Skills
 - January 28th Luncheon & CE
 - March 25th program
 - Summit for Success Update

> Immediate Past President

Karl Drescher

- Events Awards Dinner 2/18/21
 Karl's choices for other awards due 1/31/21
- o Website Launch
 - Social Media
 - LinkedIn

> National Committeeperson

Steve Anderson

- o Government Relations
 - NAIFA-Texas Day at Capitol Update –
 Kelli & Bob representing NAIFA-Dallas (no reimbursement)
 - Key Contact List Update
 - IFAPAC
 - IFAPIC

4:00 5. Unfinished Business

➤ Awards Dinner Nominations (by board/past presidents)

Karl Drescher

> Reminder: Committee reports due each month on

Tuesday night prior to next Thursday's board meeting

Lane Boozer

4:30 6. New Business

➤ NAIFA Leadership Webinar 1-15-21 Notes

Karen True

5:00 7. Adjournment

Lane Boozer

Next board meeting in person January 28, 2021 at MAGGIANO'S February exec meeting is virtual on 2-9. February board meeting is virtual 2-11. Awards Dinner at III Forks on 2-18.

Revised 1/15/21